TECHNOLOGY in Action

Complete

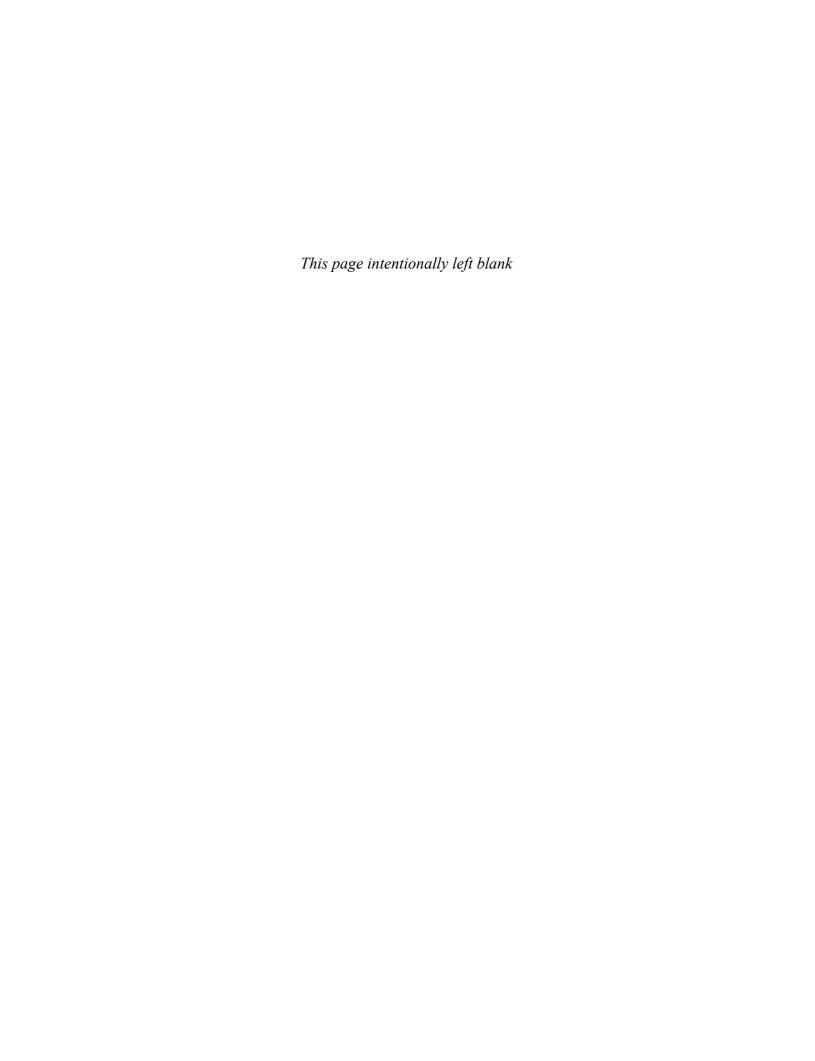
Eleventh Edition

EVANS MARTIN POATSY

Technology in Action

COMPLETE

11TH EDITION



Technology in Action

COMPLETE

11TH EDITION

Alan Evans | Kendall Martin | Mary Anne Poatsy

PEARSON

Boston Columbus Indianapolis New York San Francisco Upper Saddle River Amsterdam Cape Town Dubai London Madrid Milan Munich Paris Montréal Toronto Delhi Mexico City São Paulo Sydney Hong Kong Seoul Singapore Taipei Tokyo Editor in Chief: Michael Payne

Executive Acquisitions Editor: Jenifer Niles Production Team Lead: Laura Burgess Program Team Lead: Scott DiSanno Project Manager: Rhonda Aversa Editorial Assistant: Melissa Davis

Development Editor: Shannon LeMay-Finn Director of Marketing: Maggie Moylan Leen Marketing Coordinator: Susan Osterlitz Marketing Assistant: Jeremiah Drozd Operations Specialist: Maura Zaldivar-Garcia Director of Digital Development: Taylor Ragan Editor, Digital Learning & Assessment: Eric Hakanson Media Project Manager, Production: John Cassar

Art Director: Jonathan Boylan
Cover Design: Jonathan Boylan
Cover Art: © pixelparticle /Shutterstock

Full-Service Project Management: PreMediaGlobal

Composition: PreMediaGlobal **Printer/Binder:** Courier/Kendalville

Cover Printer: Lehigh-Phoenix Color/Hagerstown

Text Font: 9/11 Helvetica Neue LT Std

Credits and acknowledgments borrowed from other sources and reproduced, with permission, in this textbook appear on the appropriate page within the text.

Microsoft and/or its respective suppliers make no representations about the suitability of the information contained in the documents and related graphics published as part of the services for any purpose. All such documents and related graphics are provided "as is" without warranty of any kind. Microsoft and/or its respective suppliers hereby disclaim all warranties and conditions with regard to this information, including all warranties and conditions of merchantability, whether express, implied or statutory, fitness for a particular purpose, title and non-infringement. In no event shall Microsoft and/or its respective suppliers be liable for any special, indirect or consequential damages or any damages whatsoever resulting from loss of use, data or profits, whether in an action of contract, negligence or other tortious action, arising out of or in connection with the use or performance of information available from the services.

The documents and related graphics contained herein could include technical inaccuracies or typographical errors. Changes are periodically added to the information herein. Microsoft and/or its respective suppliers may make improvements and/or changes in the product(s) and/or the program(s) described herein at any time.

Microsoft[®] and Windows[®] are registered trademarks of the Microsoft Corporation in the U.S.A. and other countries. This book is not sponsored or endorsed by or affiliated with the Microsoft Corporation.

Copyright © 2015, 2014, 2013 Pearson Education, Inc., publishing as Prentice Hall. All rights reserved. Manufactured in the United States of America. This publication is protected by Copyright, and permission should be obtained from the publisher prior to any prohibited reproduction, storage in a retrieval system, or transmission in any form or by any means, electronic, mechanical, photocopying, recording, or likewise. To obtain permission(s) to use material from this work, please submit a written request to Pearson Education, Inc., Permissions Department, 1 Lake Street, Upper Saddle River, New Jersey, 07458.

Many of the designations by manufacturers and sellers to distinguish their products are claimed as trademarks. Where those designations appear in this book, and the publisher was aware of a trademark claim, the designations have been printed in initial caps or all caps.

Library of Congress Control Number: 2014930365



10987654321





Contents at a Glance

2
28
74
12
22
58
202
222
258
298
310
346
394
106
l48
190
30
64 583
339





Chapter 1

Jsing Technology to Change the World	2
How Will You Put Technology in Action?	4
Technology on the World Stage	4
Political Issues	
Other Global Issues	5
ETHICS in IT: The Digital Divide and the Mobile Bridge	7
Technology and Our Society	
Technology Impacts How We Think	
Technology Impacts How We Connect	
Technology Impacts How We Consume	
TRY THIS: Skyping Around the World	
How Will Technology Improve Your Life?	
Technology at Home	
Technology and Your Career	
Retail: Working in a Data Mine	
Arts: Ink, Paints, and a Laptop? Education: Teaching and Learning	
Law Enforcement: Put Down That Mouse—You're Under Arrest!	
Medicine: The Chip Within	
DIG DEEPER: Making Reality Even More Real	20
Science: Simulating Reality	21
Psychology: Computerized Coach	21
Chapter 2	
ooking at Computers: Understanding the Parts	
Understanding Digital Components	30
Understanding Your Computer	
Computers Are Data Processing Devices	
Bits and Bytes: The Language of Computers	
Types of Computers	
Input Devices Keyboards	
Mice and Other Pointing Devices	
Image Input	
DIG DEEPER: How Touch Screens Work	
Sound Input	
ETHICS in IT: What Is Ethical Computing?	42

•	43
•	47
	50
Processing, Storage, and Connectivity	52
Processing and Memory on the Mother	ooard52
Memory	53
Processing	53
Storing Data and Information	54
Hard Drives	54
Cloud Storage	54
G .	54
Optical Storage	
• .	r 57
	57
,	57
	58 58
Power Controls	59
Setting It All Up	61
TRENDS in IT: Innovations in Printing	64
Chapter 3 Using the Internet: Making the	
Web's Resources	74
Working and Playing on the Web	76
	76
	76
<u> </u>	77
	ne Web79
	79
S	
Wikis	
	81
Blogs	81 81
Blogs Podcasts and Webcasts	
Blogs Podcasts and Webcasts Web Entertainment	
Blogs Podcasts and Webcasts Web Entertainment Conducting Business Over the Internet:	
Blogs Podcasts and Webcasts Web Entertainment Conducting Business Over the Internet: E-Commerce Safeguards	
Blogs Podcasts and Webcasts Web Entertainment Conducting Business Over the Internet: E-Commerce Safeguards	
Blogs Podcasts and Webcasts Web Entertainment Conducting Business Over the Internet: E-Commerce Safeguards DIG DEEPER: Discovering the Semantic V TRY THIS: Create a OneDrive Account to S	



Using the Web Effectively	94
Accessing and Moving Around The Web	94
Web Browsers	
URLs, Protocols, and Domain Names	95
Hyperlinks and Beyond	97
Favorites, Live Bookmarks, and Tagging	98
TRENDS in IT: Doing Business on a Shoestring—Thanks to the Internet	99
Searching the Web Effectively	100
Using Search Engines Effectively	100
Evaluating Websites	103
ETHICS in IT: Plagiarism and Copyright Violation: What Can You	
Borrow from the Internet?	104
TECHNOLOGY IN FOCUS	
The History of the Personal Computer	112
Ole erreter. A	
Chapter 4	
Application Software: Programs That Let You	
Work and Play	122
Programs That Let You Work	
The Nuts and Bolts of Software	124
TRENDS in IT: Mobile Commerce: What Have You Bought	
with Your Phone Lately?	
Productivity and Business Software	
Bundled Productivity Software	
Word Processing Software	126
Spreadsheet Software	
Presentation Software	129
Database Software	130
Note-Taking Software	
Personal Information Manager Software	
Microsoft Office Productivity Software Features	133
Personal Financial Software	
ETHICS in IT: Can I Borrow Software That I Don't Own?	134
Small Business Software	135
Software for Large and Specialized Businesses	135
TRY THIS: Citing Website Sources	138
Programs That Let You Play	140
Multimedia and Entertainment Software	140
Digital Image- and Video-Editing Software	140
DIG DEEPER: How Cloud Computing Works	
Digital Audio Software	
Gaming Software	

Educational and Reference Software	144
Drawing Software	144
Managing Your Software	146
Getting Software	146
Software Licenses	
Getting the Right Software for Your System	
Installing and Uninstalling Software	149
Chapter 5	
System Software: The Operating System,	
Utility Programs, and File Management	158
Understanding System Software	160
Operating System Fundamentals	160
Real-Time Operating Systems	161
Operating Systems for Networks, Servers, and Mainframes	161
Operating Systems for Mobile Devices	
Operating Systems for Personal Computers	
What the Operating System Does	
The User Interface	
Processor Management	
Memory and Storage Management	
Hardware and Peripheral Device Management ETHICS in IT: The Great Debate: Is Mac OS X Safer than Windows?	
Software Application Coordination	
The Boot Process: Starting Your Computer	
Step 1: Activating BIOS	
Step 2: Performing the Power-On Self-Test	
Step 3: Loading the OS	
Step 4: Checking Further Configurations and Customizations	
Handling Errors in the Boot Process	173
TRY THIS: Organizing Tiles on the Start Screen in Windows 8	176
Using System Software	178
The Windows Interface	178
TRENDS in IT: Open Source Software: Why Isn't Everyone Using Linux?	183
Organizing Your Computer: File Management	
Organizing Your Files	
Viewing and Sorting Files and Folders	
Naming Files	
Working with Files	188
Utility Programs	189
Display Utilities	189
The Programs and Features Utility	
File Compression Utilities	190



System Maintenance Utilities	191
System Restore and Backup Utilities	192
DIG DEEPER: How Disk Defragmenter Utilities Work	193
Accessibility Utilities	194
TECHNOLOGY IN FOCUS	
Information Technology Ethics	202
Chapter 6	
Understanding and Assessing Hardware:	
Evaluating Your System	222
Evaluating Key Subsystems	224
Your Ideal Computing Device	224
Evaluating the CPU Subsystem	
How the CPU Works	
CPU Factors	
Measuring the CPU	228
Evaluating the Memory Subsystem	230
The RAM in Your System	230
Adding RAM	232
Evaluating the Storage Subsystem	233
Mechanical Hard Drives	233
Solid-State Drives	233
DIG DEEPER: How a Hard Drive Works	234
Optical Drives	235
Your Storage Capacity and Needs	236
TRY THIS: Measure Your System Performance	240
Evaluating Other Subsystems and Making a Decision	242
Evaluating the Video Subsystem	242
Video Cards	242
TRENDS in IT: Thunderbolt: The New Standard for Data Transfer	245
Evaluating the Audio Subsystem	246
Evaluating System Reliability	248
Making a Final Decision	250
Getting Rid of Your Old Computer	250
ETHICS in IT: Free Hardware for All	251
Chapter 7	
Networking: Connecting Computing Devices	258
How Networks Function	260
Networking Fundamentals	260
Network Architectures	

Network Architectures Defined by Distance	262
Network Architectures Defined by Levels of Administration	263
Ethernet Protocols	264
Network Components	265
Transmission Media	265
Basic Network Hardware	267
Network Software	268
Connecting to the Internet	269
Wired Broadband Internet Connections	269
Wireless Internet Access	271
Dial-Up Connections	272
TRY THIS: Testing Your Wired and Wireless Internet Connection Speeds	274
Your Home Network	
Installing and Configuring Home Networks	
Planning Your Home Network	
Connecting Devices to a Router	
Network-Attached Storage Devices	
TRENDS in IT: Where Should You Store Your Files? The Cloud Is Calling!	
Home Network Servers	
Digital Entertainment Devices on a Network	
Specialized Home-Networking Devices	
Configuring Software for Your Home Network	
Troubleshooting Wireless Network Problems	
ETHICS in IT: Sharing Your Internet Connection with Your Neighbors: Legal?	
Ethical? Safe?	287
Securing Wireless Networks	
TECHNOLOGY IN FOCUS	
Under the Hood	298
Chapter 8	
-	
Digital Devices and Media: Managing a Digital	
Lifestyle	310
Mobile Devices	312
Digital Convergence	312
Telephony: Smartphones and Beyond	
Smartphone Basics	
Smartphone Components	
How Cell Phone Technology Works	
Synchronizing	
Text Messaging	
Mobile Internet	
Smartphone Security	
,	



VoIP	319
Smartphone GPS	320
Tablets, Netbooks, and Ultrabooks	321
Tablets	
Netbooks	321
Ultrabooks	321
Making a Choice	322
TRY THIS: Creating and Publishing a Movie	324
The Digital Information Age	326
Digital Defined	
TRENDS in IT: NFC Chips: Do You Have a Digital Wallet?	
Digital Media	
Digital Publishing	
Digital Music	
Digital Photography	
DIG DEEPER: The Shift to Digital Music: A Bumpy Ride	
Digital Video	
ETHICS in IT: Managing Your Copyrights: Copyleft Might Simplify Y	
hapter 9	
ecuring Your System: Protecting Your Digital	346
ecuring Your System: Protecting Your Digital ata and Devices	
ecuring Your System: Protecting Your Digital ata and Devices Major Threats to Your Digital Assets	348
ecuring Your System: Protecting Your Digital ata and Devices Major Threats to Your Digital Assets Cybercrime and Identity Theft	348 348
ecuring Your System: Protecting Your Digital ata and Devices Major Threats to Your Digital Assets Cybercrime and Identity Theft Computer Viruses	348 348 350
ecuring Your System: Protecting Your Digital ata and Devices Major Threats to Your Digital Assets Cybercrime and Identity Theft Computer Viruses Catching a Virus	
Ecuring Your System: Protecting Your Digital ata and Devices Major Threats to Your Digital Assets Cybercrime and Identity Theft Computer Viruses Catching a Virus Boot-Sector Viruses	
Ecuring Your System: Protecting Your Digital ata and Devices Major Threats to Your Digital Assets Cybercrime and Identity Theft Computer Viruses Catching a Virus Boot-Sector Viruses Logic Bombs and Time Bombs	
Ecuring Your System: Protecting Your Digital ata and Devices Major Threats to Your Digital Assets Cybercrime and Identity Theft Computer Viruses Catching a Virus Boot-Sector Viruses Logic Bombs and Time Bombs Worms	
Ecuring Your System: Protecting Your Digital ata and Devices Major Threats to Your Digital Assets Cybercrime and Identity Theft Computer Viruses Catching a Virus Boot-Sector Viruses Logic Bombs and Time Bombs Worms Script and Macro Viruses	
Ecuring Your System: Protecting Your Digital ata and Devices Major Threats to Your Digital Assets Cybercrime and Identity Theft Computer Viruses Catching a Virus Boot-Sector Viruses Logic Bombs and Time Bombs Worms Script and Macro Viruses E-Mail Viruses.	
Ecuring Your System: Protecting Your Digital ata and Devices Major Threats to Your Digital Assets Cybercrime and Identity Theft Computer Viruses Catching a Virus Boot-Sector Viruses Logic Bombs and Time Bombs Worms Script and Macro Viruses E-Mail Viruses Encryption Viruses	348 348 350 350 350 350 350 351 351
Ecuring Your System: Protecting Your Digital ata and Devices Major Threats to Your Digital Assets Cybercrime and Identity Theft Computer Viruses Catching a Virus Boot-Sector Viruses Logic Bombs and Time Bombs Worms Script and Macro Viruses E-Mail Viruses Encryption Viruses Additional Virus Classifications	348 348 350 350 350 350 350 351 351
Ecuring Your System: Protecting Your Digital ata and Devices Major Threats to Your Digital Assets Cybercrime and Identity Theft Computer Viruses Catching a Virus Boot-Sector Viruses Logic Bombs and Time Bombs Worms Script and Macro Viruses E-Mail Viruses Encryption Viruses Additional Virus Classifications Virus Symptoms	348 348 350 350 350 350 351 351 351 351
Ecuring Your System: Protecting Your Digital ata and Devices Major Threats to Your Digital Assets Cybercrime and Identity Theft Computer Viruses Catching a Virus Boot-Sector Viruses Logic Bombs and Time Bombs Worms Script and Macro Viruses E-Mail Viruses Encryption Viruses Additional Virus Classifications Virus Symptoms Preventing Virus Infections	348 348 350 350 350 350 351 351 351 352 353
Ecuring Your System: Protecting Your Digital and Devices Major Threats to Your Digital Assets Cybercrime and Identity Theft Computer Viruses Catching a Virus Boot-Sector Viruses Logic Bombs and Time Bombs Worms Script and Macro Viruses E-Mail Viruses Encryption Viruses Additional Virus Classifications Virus Symptoms Preventing Virus Infections Antivirus Software	348 348 350 350 350 350 351 351 351 351 352 353
Ecuring Your System: Protecting Your Digital ata and Devices Major Threats to Your Digital Assets Cybercrime and Identity Theft Computer Viruses Catching a Virus Boot-Sector Viruses Logic Bombs and Time Bombs Worms Script and Macro Viruses E-Mail Viruses Encryption Viruses Additional Virus Classifications Virus Symptoms Preventing Virus Infections Antivirus Software Software Updates	348 348 350 350 350 350 351 351 351 351 351 352 353
Ecuring Your System: Protecting Your Digital ata and Devices Major Threats to Your Digital Assets. Cybercrime and Identity Theft. Computer Viruses. Catching a Virus. Boot-Sector Viruses. Logic Bombs and Time Bombs. Worms. Script and Macro Viruses. E-Mail Viruses. Encryption Viruses. Additional Virus Classifications. Virus Symptoms. Preventing Virus Infections. Antivirus Software. Software Updates. Understanding Hackers	348 348 350 350 350 350 350 351 351 351 351 352 353 353 353
Ecuring Your System: Protecting Your Digital ata and Devices Major Threats to Your Digital Assets. Cybercrime and Identity Theft. Computer Viruses. Catching a Virus. Boot-Sector Viruses. Logic Bombs and Time Bombs. Worms. Script and Macro Viruses. E-Mail Viruses. Encryption Viruses. Additional Virus Classifications. Virus Symptoms. Preventing Virus Infections. Antivirus Software. Software Updates. Understanding Hackers Problems Hackers Can Cause.	348 348 350 350 350 350 351 351 351 351 352 353 353 355
Ecuring Your System: Protecting Your Digital ata and Devices Major Threats to Your Digital Assets. Cybercrime and Identity Theft. Computer Viruses. Catching a Virus. Boot-Sector Viruses. Logic Bombs and Time Bombs. Worms. Script and Macro Viruses. E-Mail Viruses. Encryption Viruses. Additional Virus Classifications. Virus Symptoms. Preventing Virus Infections. Antivirus Software. Software Updates. Understanding Hackers Problems Hackers Can Cause. Trojan Horses and Rootkits.	348 348 350 350 350 350 351 351 351 351 351 355 355 355 355
Curing Your System: Protecting Your Digital ata and Devices Major Threats to Your Digital Assets Cybercrime and Identity Theft Computer Viruses Catching a Virus Boot-Sector Viruses Logic Bombs and Time Bombs Worms Script and Macro Viruses E-Mail Viruses. Encryption Viruses Additional Virus Classifications. Virus Symptoms Preventing Virus Infections Antivirus Software Software Updates. Understanding Hackers Problems Hackers Can Cause Trojan Horses and Rootkits Denial-of-Service Attacks	348 348 350 350 350 350 350 351 351 351 351 355 353 353 355 355 356
Ecuring Your System: Protecting Your Digital ata and Devices Major Threats to Your Digital Assets Cybercrime and Identity Theft Computer Viruses Catching a Virus Boot-Sector Viruses Logic Bombs and Time Bombs Worms Script and Macro Viruses E-Mail Viruses Encryption Viruses Additional Virus Classifications Virus Symptoms Preventing Virus Infections Antivirus Software Software Updates Understanding Hackers Problems Hackers Can Cause Trojan Horses and Rootkits Denial-of-Service Attacks How Hackers Gain Computer Access	348 348 350 350 350 350 350 351 351 351 351 352 353 353 355 356 356 357
Curing Your System: Protecting Your Digital ata and Devices Major Threats to Your Digital Assets Cybercrime and Identity Theft Computer Viruses Catching a Virus Boot-Sector Viruses Logic Bombs and Time Bombs Worms Script and Macro Viruses E-Mail Viruses. Encryption Viruses Additional Virus Classifications. Virus Symptoms Preventing Virus Infections Antivirus Software Software Updates. Understanding Hackers Problems Hackers Can Cause Trojan Horses and Rootkits Denial-of-Service Attacks	348 348 350 350 350 350 350 351 351 351 351 351 355 355 356 356 357

How Firewalls Work	361
Knowing Your Computer Is Secure	361
Password Protection and Password Management	362
Creating Passwords	362
Managing Your Passwords	363
Anonymous Web Surfing: Hiding from Prying Eyes	364
Biometric Authentication Devices	
TRY THIS: Testing Your Network Security	368
Protecting Your Digital Property from Yourself	370
Managing Online Annoyances	
Malware: Adware and Spyware	
Spam	
DIG DEEPER: Computer Forensics: How It Works	
Cookies	
ETHICS in IT: You're Being Watched But Are You Aware You're Being Watched	
Keeping Your Data Safe	
Protecting Your Personal Information	
Backing Up Your Data	
Social Engineering	
Phishing and Pharming	
Scareware	
TRENDS in IT: Computers in Society: Spear Phishing: The Bane of Data Breaches	
Protecting Your Physical Computing Assets	
Environmental Factors	
Power Surges	
Deterring There Only Alexand	
Keep Them Safe: Alarms	
Keeping Mobile Device Data Secure	
Software Alerts and Data Wipes	300
TECHNOLOGY IN FOCUS	
Careers in IT	394
Chapter 10	
Behind the Scenes: Software Programming	406
Understanding Software Programming	
The Importance of Programming	
The Life Cycle of an Information System The System Development Life Cycle	
The Life Cycle of a Program Describing the Problem: The Problem Statement	
Making a Plan: Algorithm Development	
Developing the Algorithm: Decision Making and Design	
2010 oping the 7 tigoritation 2000 or 1 tild ting tind 2001g in	1 -



Top-Down Design	415
Object-Oriented Analysis	416
DIG DEEPER: The Building Blocks of Programming Languages: Syntax,	
Keywords, Data Types, and Operators	418
Coding: Speaking the Language of the Computer	420
Compilation	
Coding Tools: Integrated Development Environments	
Debugging: Getting Rid of Errors	
Testing and Documentation: Finishing the Project	
TRY THIS: Programming with Corona	428
Programming Languages	430
Many Languages for Many Projects	430
Selecting the Right Language	
ETHICS in IT: When Software Runs Awry	432
Exploring Programming Languages	433
Visual Basic	433
C and C++	433
Java and C#	434
Objective C	434
HTML	
JavaScript and VBScript	
ASP, JSP, and PHP	435
AJAX and XML	
Mobile Applications	437
TRENDS in IT: Emerging Technologies: Unite All Your Video	
Game Design Tools	
The Next Great Language	440
Chapter 11	
Behind the Scenes: Databases and	
	448
Information Systems	440
Database Basics	450
Database Building Blocks	
Databases Versus Lists	450
Advantages of Using Databases	453
Database Management Systems	
Database Terminology	
Planning and Creating the Database	
Using Primary Keys	457
Database Types	
Relational Databases	458
Object-Oriented Databases	
Multidimensional Databases	459

Database Functions	460
Inputting Data	460
Data Validation	460
Viewing and Sorting Data	462
Extracting or Querying Data	463
DIG DEEPER: Structured Query Language (SQL)	464
Outputting Data	466
TRY THIS: Using Excel's Database Functions	468
How Businesses Use Databases	470
Data Warehousing and Storage	
Data Warehouses	470
TRENDS in IT: Emerging Technologies: Can Your Business Partner	
Deliver the Goods? Enhanced Databases Can Help You Decide!	
Populating Data Warehouses	
Data Staging	
Data Marts	473
Business Intelligence Systems	474
Office Support Systems	474
Transaction-Processing Systems	
Management Information Systems	475
Decision Support Systems	476
Enterprise Resource Planning Systems	478
TRENDS in IT: Computers in Society: User-Populated Databases	479
Data Mining	480
Chapter 12	
Behind the Scenes: Networking and Security in the Business World	490
Client/Server Networks and Topologies	492
Client/Server Network Basics	492
Networking Advantages	492
Comparing Client/Server and Peer-to-Peer Networks	492
Types of Client/Server Networks	494
Servers	497
Authentication and File Servers	497
Print Servers	498
Application Servers	498
Database Servers	498
E-Mail Servers	498
Communications Servers	498
Web Servers and Cloud Servers	
TRENDS in IT: Virtualization: Making Servers Work Harder	



Network Topologies	500
Bus Topology	500
Ring Topology	501
Star Topology	
Comparing Topologies	
TRY THIS: Sharing Folders on a Home Network	506
Setting Up Business Networks	508
Transmission Media	
Wired Transmission Media	
Twisted-Pair Cable	
Coaxial Cable	
Fiber-Optic Cable	
Wireless Media Options	
Comparing Transmission Media	509
Network Adapters	511
Network Navigation Devices	
MAC Addresses	513
Switches and Bridges	
Routers	514
Network Operating Systems	515
DIG DEEPER: The OSI Model: Defining Protocol Standards	516
Client/Server Network Security	
Authentication	518
Access Privileges	518
Physical Protection Measures	519
ETHICS in IT: How Should Companies Handle Data Breaches?	520
Firewalls	521
hapter 13	
chind the Scenes: How the Internet Works	530
Inner Workings of the Internet	532
The Management of the Internet	532
Internet Networking	533
Internet Data Routes	533
The Network Model of the Internet	534
Data Transmission and Protocols	535
Circuit Switching	535
Packet Switching	535
TCP/IP	536
Internet Identity: IP Addresses and Domain Names	537
IP Addresses	
DIG DEEPER: Connection-Oriented Versus Connectionless Protocols	538
Domain Names	541

T	RY THIS: Ping Me	544	
C	oding and Communicating on the Internet	546	
Н	TML, XML, and Other Web Building Blocks	546	
	HTML		
	XML and JSON	548	
	Web Browser Protocols	548	
	Server-Side Applications	548	
	Client-Side Applications	549	
Communications Over the Internet			
	E-Mail	551	
	E-Mail Security: Encryption	552	
	ETHICS in IT: Web Browsing: Not as Private as You May Think	553	
	Instant Messaging	555	
	TRENDS in IT: Crowdsourcing: Harnessing the Power of Social Networks	556	
Glossa	ary	564	
Index		583	





For my wife, Patricia, whose patience, understanding, and support continue to make this work possible . . . especially when I stay up past midnight writing! And to my parents, Jackie and Dean, who taught me the best way to achieve your goals is to constantly strive to improve yourself through education.

Alan Evans

For all the teachers, mentors, and gurus who have popped in and out of my life.

Kendall Martin

For my husband, Ted, who unselfishly continues to take on more than his fair share to support me throughout this process, and for my children, Laura, Carolyn, and Teddy, whose encouragement and love have been inspiring.

Mary Anne Poatsy





We are delighted for you to explore the Eleventh Edition of *Technology in Action*!

Explore, discover, and experience technology with the immersive and adaptive **Technology in Action**—the book that uses technology to teach technology!

Technology in Action is a learning system that pushes the envelope of what is possible in technology, and what is helpful in teaching. It is a system that fits the way students are learning today and uses rich companion media to engage students in and out of the classroom while providing essential training on computer concepts.

What's New

 All content has been updated as needed to ensure coverage of the most current technology and end-ofchapter exercises have been updated throughout the book.

COMPLETELY UPDATED AND ENHANCED media offerings including:

- Sound Bytes: These multimedia lessons help demystify computer concepts with audio and video presentations. All of the Sound Bytes have been updated to provide timely and accurate information.
- Active Helpdesk Calls: These highly interactive, engaging activities provide students with a realistic experience of how help is delivered via phone, live chat, FAQ searches, and so on. Students play the role of the staff answering technology questions using these various approaches.
 - A virtual supervisor provides support to the student throughout calls.
 - Assessment questions after each call provide instructors with a tool to gauge and track students' progress.

MyITLab • Enhanced eBook: The Enhanced eBook in MyITLab provides a continuous digital learning in a completely interactive environment that allows students to use technology as they learn. They don't have to stop reading to go find the activities such as Helpdesks,

Sound Bytes, and Replay Videos—they just click on them and immediately experience the activity.

MyITLab • TechTown: This fully interactive scenario-based simulation game lets students create their own avatar and interact in a series of knowledge and puzzle-based scenarios. As they work and play, they explore the core topics of computer concepts—from what a computer is to software, hardware, networking, the Internet, social media, and more!

MyITLab • NEW! Adaptive Dynamic Study Modules, created specifically for *Technology in Action*, 11th Edition, provide students with personalized review based on their strengths and weaknesses.

- **UPDATED!** *Replay* **videos:** The *Replay* videos provide an author-narrated video review of each *Chapter Part* in an easy-to-use format students can view on their phones, tablets, or computers!
- With Tech Bytes Weekly, every week is new! This
 weekly newsfeed provides two timely articles to save
 instructors the prep time required for adding
 interesting and relevant news items to their weekly
 lectures. Tech Bytes Weekly also features valuable
 links and other resources, including discussion
 questions and course activities.
- Jeopardy! Game and Crossword Puzzles: These assets give students a fun way to challenge their knowledge.

In addition to these changes, all chapters have been updated with new images, current topics, and state-of-the art technology coverage. Some of the chapter changes are listed here:

Chapter 1: Using Technology to Change the World

• Throughout the chapter, text, figures, and photos have been updated.

Chapter 2: Looking at Computers: Understanding the Parts

- Throughout the chapter, text, figures, and photos have been updated.
- Gesture technology is now covered in the "How Cool Is This?" feature.



- The Keyboard section has been redesigned to reflect the shift from physical keyboards to touch screens.
- Enhanced coverage of transparent OLED displays has been added.
- Coverage of cloud storage solutions has been augmented to reflect student needs and trends.
- The "Try This: What's Inside My Computer?" activity has been updated to reflect Windows 8.1 changes.

Chapter 3: Using the Internet: Making the Most of the Web's Resources

- Throughout the chapter, text, figures, and photos have been updated.
- NEW "How Cool Is This?" feature has been added on the Screenleap.com screen sharing app.
- NEW Bits & Bytes on HTML5 vs Flash, Maxthon, and Outlook.com.
- Streaming audio and streaming video have been condensed to discuss streaming media in general.

Technology in Focus: The History of the PC

• This Tech in Focus has been updated throughout.

Chapter 4: Application Software: Programs That Let You Work and Play

- Throughout the chapter, text, figures, and photos have been updated.
- NEW "How Cool Is This?" feature has been added on eye-tracking software.
- "Trends in IT: Mobile Commerce: What Have You Bought with Your Phone Lately?" has been updated.
- All screen images of Microsoft Office applications have been updated to Office 2013; and discussion of new features of Office 2013 have been included in the text.
- "Bits & Bytes: Alternatives to PowerPoint" has been revised to include additional alternatives.
- NEW "Bits & Bytes: Mirror, Mirror . . ." has been added, replacing PDF Bits & Bytes on video file formats for portable media players from the previous edition.
- Media Management Software has been removed, with important pieces of the information mentioned in other places in the chapter.

Chapter 5: System Software: The Operating System, Utility Programs, and File Management

• Throughout the chapter, text, figures, and photos have been updated.

- Content throughout has been updated to include coverage of Windows 8.1 and OS X Mavericks.
- NEW "How Cool Is This?" feature has been added on Google Chrome syncing.
- NEW Ethics in IT feature has been added—"The Great Debate: Is Mac OS X Safer than Windows?"
- NEW "Try This: Organizing Tiles on the Start Screen in Windows 8" activity has been added.
- "The Windows Interface" section has been revised and updated to reflect changes in Windows 8.1.
- NEW "Bits & Bytes: Save Files to the Cloud Right from Your Apps" has been added.

Technology in Focus: Information Technology Ethics

- This Tech in Focus has been updated throughout.
- The "Using Computers to Support Ethical Conduct" section has been updated to cover Google Crisis Response.

Chapter 6: Understanding and Assessing Hardware: Evaluating Your System

- Throughout the chapter, text has been updated to match current hardware standards, and figures and photos have been updated.
- NEW "How Cool Is This?" feature has been added on the Arduino microcontroller project.
- NEW "Bits & Bytes: The Haswell Boost" has been added replacing the "Bits and Bytes: Not Much Power at All."
- All references to operating system utilities have been updated to reflect changes in Windows 8.1.
- Summary table figures have been redesigned for increased clarity.
- Emphasis has been shifted from desktop computers toward mobile devices.

Chapter 7: Networking: Connecting Computing Devices

- Throughout the chapter, text, figures, and photos have been updated.
- NEW "How Cool Is This?" feature has been added on Karma WiFi.
- A new "Bits & Bytes: Mesh Networks—An Emerging Alternative" has been added, replacing "Wake Up Your Mac Remotely."
- NEW Bits & Bytes: "Connecting to Wireless Networks on the Road? Beware of 'Evil Twins'!" moved to this

- chapter from Chapter 9, and replaces "Blazingly Fast Wireless Connections on the Horizon."
- The content from the removed "Bits & Bytes: Blazingly Fast Wireless Connections on the Horizon" has been incorporated into the chapter content.

Technology in Focus: Under the Hood

- This Tech in Focus has been updated throughout, with many new photos.
- The "Bits and Bytes: Today's Supercomputers: The Fastest of the Fast" has been updated to reflect the newest supercomputers.
- NEW "Bits and Bytes: Forget CPUs: SoC Is the Future for Mobile Devices!" has been added.

Chapter 8: Digital Devices and Media: Managing a Digital Lifestyle

- Throughout the chapter, text, figures, and photos have been updated.
- NEW "How Cool Is This?" feature has been added on 3D printing.
- NEW "Bits & Bytes: Talking to Yourself" has been added.
- NEW "Bits & Bytes: Want to Read That Voicemail?" has been added, replacing Bits & Bytes on Billshrink.
- NEW "Bits & Bytes: The Fabulous Phablet" has been added.

Chapter 9: Securing Your System: Protecting Your Digital Data and Devices

- Throughout the chapter, text, figures, and photos have been updated.
- Screenshots throughout have been updated to reflect Windows 8.1.
- NEW "Bits & Bytes: I Received a Data Breach Letter . . .
 Now What?" has been added.
- The Biometric Authentication Devices section has been updated for the new iPhone 5 features.
- NEW "Bits & Bytes: Can't Remember Passwords? Try a Passphrase Instead!" has been added.

Technology in Focus: Careers in IT

• This Tech in Focus has been updated throughout.

Chapter 10: Behind the Scenes: Software Programming

• Throughout the chapter, text, figures, and photos have been updated.

- NEW "How Cool Is This?" feature has been added on the Open Data initiatives of major cities.
- NEW "Bits and Bytes: Competitive Coding" detailing collegiate and civic hackathons has been added, replacing "Bits and Bytes: My Algorithm Can Beat Your Algorithm."
- NEW "Bits & Bytes: Coding for Zombies" has been added, featuring Rails for Zombies from Code Academy.
- NEW "Bits & Bytes: The Best Résumé" has been added, replacing "Bits & Bytes: Want to Learn? Work for Free," and details the use of gitHub as a resume component.

Chapter 11: Behind the Scenes: Databases and Information Systems

- Throughout the chapter, text has been updated, and figures, screenshots, and photos have been updated to reflect changes in Microsoft Access 2013.
- NEW "How Cool Is This?" feature has been added on the DrawAFriend app.
- "Ethics in IT: Data, Data Everywhere—But Is It Protected?" section has been updated with a new example.

Chapter 12: Behind the Scenes: Networking and Security in the Business World

- Throughout the chapter, text, figures, and photos have been updated.
- NEW "How Cool Is This?" feature has been added on secure social collaboration tools.
- NEW "Bits & Bytes: Go Green with Mobile Apps" has been added.
- NEW "Bits & Bytes: US Military Brings Its Own Network . . . By Plane!" has been added.

Chapter 13: Behind the Scenes: How the Internet Works

- Throughout the chapter, text, figures, and photos have been updated.
- NEW "Bits & Bytes: Server in the Cloud" has been added, highlighting Google App Engine.
- The "Bits & Bytes: Gmail Features You Should Know About" has been updated.
- NEW "How Cool Is This?" feature on MOOC courses for learning has been added.





About the Authors



Alan Evans, MS, CPA aevans@mc3.edu

Alan is currently a faculty member at Moore College of Art and Design and Montgomery County Community College, teaching a variety of computer science and business courses. He holds a BS in accounting from Rider University and an MS in information systems from Drexel University, and he is a certified public accountant. After a successful career in business,

Alan finally realized that his true calling is education. He has been teaching at the college level since 2000. Alan enjoys giving presentations at technical conferences and meets regularly with faculty and administrators from other colleges to discuss curriculum development and new methods of engaging students.



Kendall Martin, PhD kmartin@mc3.edu

Kendall is an Associate Professor at Montgomery County Community College with teaching experience at both the undergraduate and graduate levels at a number of institutions, including Villanova University, DeSales University, Ursinus College, and Arcadia University.

Kendall's education includes a BS in electrical engineering from the University of Rochester and an MS and a PhD in engineering from the University of Pennsylvania. She has industrial experience in research and development environments (AT&T Bell Laboratories), as well as experience with several start-up technology firms.



Mary Anne Poatsy, MBA mpoatsy@mc3.edu

Mary Anne is a senior faculty member at Montgomery County Community College, teaching various computer application and concepts courses in face-to-face and online environments. She enjoys speaking at various professional conferences about innovative classroom strategies. She holds a BA in psychology and education

from Mount Holyoke College and an MBA in finance from Northwestern University's Kellogg Graduate School of Management.

Mary Anne has been in teaching since 1997, ranging from elementary and secondary education to Montgomery County Community College, Gwynedd-Mercy College, Muhlenberg College, and Bucks County Community College, as well as training in the professional environment. Before teaching, she was a vice president at Shearson Lehman Hutton in the Municipal Bond Investment Banking Department.





First, we would like to thank our students. We constantly learn from them while teaching, and they are a continual source of inspiration and new ideas.

We could not have written this book without the loving support of our families. Our spouses and children made sacrifices (mostly in time not spent with us) to permit us to make this dream into a reality.

Although working with the entire team at Pearson has been a truly enjoyable experience, a few individuals deserve special mention. The constant support and encouragement we receive from Jenifer Niles, Executive Acquisitions Editor, and Michael Payne, Editor in Chief, continually make this book grow and change. Our heartfelt thanks go to Shannon LeMay-Finn, our Developmental Editor. Her creativity, drive, and management skills helped make this book a reality. We also would like to extend our appreciation to Rhonda Aversa, our Editorial and Production Project Manager, who works tirelessly to ensure that our book is published on time and looks fabulous. The timelines are always short, the art is complex, and there are many people with whom she has to coordinate tasks. But she makes it look easy! We'd like to extend our thanks to the media and MylTlab team: Eric Hakanson, Taylor Ragan, Jaimie Noy, and Jessica Brandi for all of their hard work and dedication.

There are many people whom we do not meet in person at Pearson and elsewhere who make significant contributions by designing the book, illustrating, composing the pages, producing multimedia, and securing permissions. We thank them all. We would also like to thank the supplement authors for this edition: Wanda Gibson, Julie Boyles, Terri Holly, Stephanie Emrich, Doug Courter, Lori Damanti, Tony Nowakowski, Sara Buscaino, Sharon Behrens, Sue McCrory, Linda Pogue, and Stacy Everly.

And finally, we would like to thank the reviewers and the many others who contribute their time, ideas, and talents to this project. We appreciate their time and energy, as their comments help us turn out a better product each edition.





Pearson and the authors would like to thank the following people for their help and time in making this book what it is. We couldn't publish this book without their contributions.

A.C. Chapin
Adeleye Bamkole
Adnan Atshan
Afi Chamlou
Afrand Agah
Alexis Stull
Ali Soleymani
Allyson Kinney
Amy Roche

Andrew Hobbs
Anita Girton
Ann-Marie Smith
Annette Kerwin

Amy Rutledge

Ann Ford Tyson (coordinator) Ann Taff

Barb Garrell Barbara Fogle, Stuhr Barbara Garrell

Barbara Hotta Barry Andrews Becky Curtain Ben Martz

Ben Martz Ben Stonebraker Benjamin Marrero Betsy Jenaway

Beverly Fite

Bill Barnes

Billie Williams Blanca Polo Blankenstein

Bobbie Hyndman Bob Lingvall Brenda Nielsen

Brent Hussin
Brian Powell
Bunny Howard
Burton Borlongan
Carol Fletcher
Carolyn Barren
Carolyn Borne
Casey Wilhelm

Cathy Glod Charles Dessasure Charles R. Whealton

Charles Whealton

Harford Community College Passaic County Community College Passaic County Community College

NOVA Alexandria West Chester

Fairmont State University

NOVA Alexandria

Gateway Community College Northampton Community College

Oakland University
Delaware State University
PA College of Technology

Delaware City Community College

College of DuPage Florida State University

Tulsa Community College Delaware City Community College

Trident Tech
Delaware County Community

College

Leeward Community College

Mt. SAC

William Rainer Harper College

Northern KY Ivy Tech Ivy Tech

Macomb Community College

Amarillo

Catawba Valley Community College

San Diego City

Leeward Community College Nashua Community College

Amarillo Southwestern

Mesa Community College Wisconsin-Green Bay West Virginia University SJRCC (St. John's River) Mesa Community College Louisiana Delta College Macomb Community College Louisiana State University North Idaho College Mohawk Valley Cmty College

Tarrant SE

Delaware Technical and Community

College

Del Tech & Community College-

Dover

Cheryl Sypniewski ChongWoo Park Chris Belcher

Christie Jahn Hovey Clarence Kennedy

Cliff Sherrill Cynthia Collings Cynthia Wagner

Dale Craig Darrell Lindsey Darrell Riddell

Dave Burgett
Dave Surma
David Kerven

David Lange David R. Surma

David R. Surma
Debbie Christenberry
Debbie Holt

Deb Fells Debra Grande Deena White Deidre Grafel Denise Nearing

Denise Sullivan
Dennis Stewart
Desmond Chun

Diane Bittle

Diane Puopolo Dick Schwartz Diedre Grafel Donald Humphrey

Don Dershem
Don Holcomb
Don Lafond
Donald Riggs

Donna Earhart Don Riggs

Doreen Nicholls Dottie Sunio Doug Medin Dr. Kate LeGrand Duane Johnson Duane Lintner Earl Latiolas

Earl Latiolas Ed Bushman Ed Delean Ed Eill Elise Bell Macomb Community College Georgia Gwinnett College

CCAC-South

Lincoln Land Community College

Louisiana Delta College Yavapai College Central AZ McLennan Fullerton College SJRCC (St. John's River)

Ivy Tech McLennan IU South Bend

Georgia Gwinnett College

Grand Valley

Indiana University South Bend Randolph Community College KCTCS-Bluegrass-Cooper-CIT 105

Mesa Community College

Community College of Rhode Island

Grayson

Chandler-Gilbert Community College

Indian River State College Westchester Community College

NOVA Alexandria Chabot College

HACC

Bunker Hill Community College Macomb Community College Chandler Gilbert Community College

Columbia Basin College

Mt View

KCTCS-Bluegrass-Cooper-CIT 105

SJRCC (St. John's River)

Schenectady County Community

College

Genesee Community College Schenectady County Community

College

Mohawk Valley Cmty College Leeward Community College Western New Mexico University

Broward College

lvy Tech Amarillo

Delgado Cmty Clg Yavapai College NOVA Alexandria

Delaware City Community College

CCSF

Ellen Glazer Broward Community College, South

Ellen Kessler HACC-Wildwood

Emily Shepard Central Carolina Community College

Enoch Damson

Fric Cameron Passaic County Community College

Ernest Proctor I A Trade Tarrant SE Ernie Gines **Fave Tippey** Ivy Tech

Francis Seidel Frederick Cmty College

Fred Hills McLennan Gabriel Viera South TX College **Garland Berry** Columbia College

Long Beach Community College Gene Carbonara Gene Carbonaro Long Beach City College **Gerald Burgess** Western New Mexico University

Gina Bowers-Miller HACC-Wildwood Gina Jerry Santa Monica College Glendora Mays SJRCC (St. John's River)

Glen Grimes Collin Cty Glenn Carter Sonoma State Ivv Tech Grea Hanson Gretchen Douglas

SUNY at Cortland Guarav Bansal Wisconsin-Green Bay

Hal Broxmeyer **IUPUI** Helen Ortmann CCAC-South Helen Sheran East LA Hillary Miller Kingwood Holly Gould Ivy Tech Hon-Chung Kwok **CCSF**

Jack Alanen

Ian Gibbons Hillsborough Community

College-Ybor CSU-Northridge Ivy Tech

Jaime Hicks Tarrant SE James Dang James Fabrey West Chester James McBride Eastern AZ James R. Anthos

South University-Columbia James Taggart Atlantic Cape Community College Janet Gelb Grossmont Community College Janet Laubenstein Northampton Cmty Coll Janine Tiffany Reading Area Comm College Jean-Claude Ngatchou New Jersey City Univ.

Jeanette Dix Ivv Tech Jeff Bowker Montco

Jennifer Ivev Central Carolina Community College

Jennifer Pickle Amarillo

PA College of Technology Jenny Maurer

Jerry Gonnella Northern KY

Jessica Helberg Northern Virginia Community College

Jessie Saldana Cypress Ivy Tech Jill Canine Jim Hughes Northern KY

Jim Poole Honolulu Community College

Joan Heise Ivy Tech

John Carlisle Nashua Community College

John Dawson **IUPUI** John Enomoto East LA John Mayhorne Harford Community College John Messer PA College of Technology Joni Catanzaro Louisiana State University

Jo Stephens University of AR Community College

@ Batesville

Lehigh Carbon Community College Joyce Thompson

Judy Duff Louisiana Delta College

Judy Scheeren Duquesne

Juliana Cypert Tarrant County College Juliana.P. Cypert Tarrant County College-NE Julie Bell Delgado Cmty Clg Kae Cooper BCTC/KCTCS

Kam Kong Delaware State University

Karen Allen Community College of Rhode Island

Karen Weil McLennan Kari Meck HACC

Kari Walters Louisiana State University

Kate LeGrand Broward Community College, South Kathie Richer Edmonds Community College

Kathy Kelly Montco Kathy Olson Ivv Tech

Kay Johnson Community College of Rhode Island

Keith Noe Ivy Tech

Kemit Grafton Oklahoma State University-

Oklahoma City

Ken Schroeder Ivy Tech

Kevin Cleary SUNY at Buffalo **Kevin Gentry** Ivy Tech

Kourosh Behzadnoori Tarrant SE Krista Lawrence Delgado Cmty Clg

Kristen Hockman Univ of Missouri-Columbia Laura Hunt Tulsa Community College Laurene Hutchinson Louisiana State University

Laurie Wallmark Raritan Valley Community College

Leasa Richards Columbia College Lili Shashaani Duquesne Linda Arnold HACC Linda Moulton Montco

Frederick Community College Lisa Hawkins

Phoenix College Lisa Jackson Lisa Simpson-Kyle Yavapai College Lois Scheidt Ivy Tech Lori Laudenbach St. Cloud State **Lorraine Sauchin** Duquesne Lou Ann Stroup Ivv Tech

Lucy Parker CSU-Northridge Lydia Macaulay Tarrant SE Lydia Mata Eastern AZ Lynne Lyon Durham College Lynne Stuhr Trident Tech

Marcia Schlafmitz New Jersey City Univ.

Marcus Butler West LA Marie Harlein Montco

Marjorie Feroe Delaware City Community College

Mark Connell SUNY at Cortland

Marvin Daugherty Ivy Tech

Mary Ann Zlotow College of DuPage

z eleventh

Mary Dermody Mary Johnson Mary Zegarski **Matthew Trotter** Meg Kletke Melanie Williamson Mel Tarnowski Mena Has Meshack Osiro Michael Swafford Michele Smolnik Michelle Beets Michelle Reznick Mike Kelly Mike Puopolo NAME Nancy Evans

Nancy Grant Natalia Grigoriants Neale Adams Neal Stenlund

Nelmy Vasquez Noah Singer Norma Marler Pam Ellis Pam Uhlenkamp Pat Fenton

Pat Rahmlow Patricia Casey Pat Vacca Paul Addison Paul Dadosky Paul Koester

Peggy Anderson

Peggy Anderson Peter Ross Pete Vetere Phil Moorhead Phil Whitney Rachel Pena

Randy Gibson Rebecca Giorcelli REBECCA KIRK Rich Geglein

Ricky Barnes Robert Benavides

Robert Chirwa Robert Deadman Rob Murray

Rod Waller

Roger Young

Chabot College Kingwood

NorthHampton Community College

South TX College

Oklahoma State University

KCTCS-Bluegrass-Cooper-CIT 105
Macomb Community College
Burlington County College

Ivy Tech

Tulsa Community College

Columbia College

Iowa Central Community College Oakton Community College Community College of Rhode Island Bunker Hill Community College

SCHOOL

Indiana University-Purdue University

Indianapolis CCAC-South Pierce College

Iowa Central Community College Northern Virginia Community

College

Broward Community College, South

Tulsa Community College

Catawba Valley Community College

PA College of Technology

Iowa Central Community College

West Valley
Montco

Trident Tech
El Camino College

Ivy Tech Ivy Tech

Tarrant County College, Northwest

SUNY at Cortland Univ. of Albany Montco Ivy Tech

Bakersfield College South TX College Indian River State College Fairmont State University Augusta State University

Ivy Tech

Catawba Valley Community College

Collin Cty

KCTCS-Bluegrass-Cooper-CIT 105

IUPUI Ivy Tech

Indian River State College

Ivy Tech

Ronald Kizior Ron Enz Rose LaMuraglia

Rosie Inwang

Sabum Anyangwe Saeed Molki

Sally Dixon Scott Rosen Scott Russell

Sharon Karonias Shelly Ota

Sherri Clark Stacia Dutton

Stacy Johnson Stacy Ward

Steve Carver Steve Hustedde Steven Battilana

Steve Singer Steve St. John Steve Stepanek

Sue Heistand Susan Barkalow

Susan Fry Susan Hoggard Susan LaBrie

Susie Viars-Thomas Sylvia Emerson Tammy Jolley

Ted Allen Reasoner Terri Helfand Terry Holleman

Terry Rigsby Tiffany Johnson Thomas Liu

Thomas Yip Timothy Hinz Toby Gustafson

Todd Schultz

Tom Foster

Tom Ryan Tony Basilico

Valerie Golay Vicki Brooks

Virginia Huegel

Wade Graves Wayne Phillips

Wei Liu Will Smith Xin Xu Yi Li Zhuang Loyola University Chicago Chattahoochee Tech San Diego City Olive Harvey

Harford Community College

South TX College

Skagit Valley Community College Santa Rosa Junior College

Eastern AZ

Northampton Cmty Coll Leeward Community College

Ivy Tech SUNY Canton

Iowa Central Community College

Grafton High School

Ivy Tech South Mountain West Chester

Kapiolani Community College Tulsa Community College

CSU-Northridge

Iowa Central Community College

St. Cloud State Boise State University Tulsa Community College

Northampton Community College

Grayson

Rock Valley College

University of AR Community College

@ Batesville

UPUI

Chaffey Community College Catawba Valley Community College

Hill College

Tulsa Community College New Jersey City Univ.

Passaic County Community College Genesee Community College

UCR

Augusta State University

Chandler Gilbert Community College

SJRCC (St. John's River)

Community College of Rhode Island

Ivy Tech

Columbia College

Western New Mexico University

Grayson Chabot College

Georgia Gwinnett College Tulsa Community College Georgia Gwinnett College Macomb Community College







Why We Wrote This Book

The pace of technological change is ever increasing. In education, we have seen this impact us more than ever in the past year-MOOCs, touch-screen mobile delivery, and Hangouts are now fixed parts of our environment.

Even the most agile of learners and educators need support in keeping up with this pace of change. In the 11th edition of Technology in Action, we have responded with mobile device media, interactive ebook technology, and updated video

supports. We continue to strive to make Technology in Action a learning system that pushes the envelope of what is possible in technology, and what is helpful in teaching. In short: we have worked hard to build a text that fits the way students are learning now.

Our combined almost 50 years of teaching computer concepts have coincided with sweeping innovations in computing technology that have affected every facet of society. From iPads to Web 2.0, computers are more than ever a fixture of our daily lives - and the lives of our students. But although today's students have a much greater comfort level with their digital environment than previous generations, their knowledge of the machines they use every day is still limited.

Part of the student-centered focus of our book has to do with making the material truly engaging to students. From the beginning, we have written Technology in Action to focus on what matters most to today's student. Instead of a history lesson on the microchip, we focus on tasks students can accomplish with their computing devices and skills they can apply immediately in the workplace, the classroom, and at home.

We strive to keep the text as current as publishing timelines allow, and we are constantly looking for the next technology trend or gadget. We have augmented the text with weekly technology updates to help you keep your classroom on top of the latest breaking developments and continue to include a number of multimedia components to enrich the classroom and student learning experience. The result is a learning system that sparks student interest by focusing on the material they want to learn (such as how to integrate computing devices into a home network) while teaching the material they need to learn (such as how networks work). The sequence of topics is carefully set up to mirror the typical student learning experience.

As they read through this text, your students will progress through stages of increasing difficulty:

- 1. Thinking about how technology offers them the power to change their society and their world
- 2. Examining why it's important to be computer fluent
- **3.** Understanding the basic components of computing devices
- **4.** Connecting to and exploring the Internet
- 5. Exploring software
- 6. Learning the operating system and personalizing their computer

eleventh

- 7. Evaluating and upgrading computing devices
- 8. Understanding home networking options and keeping computing devices safe from hackers
- 9. Going mobile with smartphones, netbooks, tablets, and laptops
- **10.** Going behind the scenes, looking at technology in greater detail

We continue to structure the book in a "spiraling" manner, intentionally introducing on a basic level in the earlier chapters concepts that students traditionally have trouble with and then later expanding on those concepts in more detail when students have become more comfortable with them. Thus, the focus of the early chapters is on practical uses for the computer, with real-world examples to help the students place computing in a familiar context.

For example, we introduce basic hardware components in Chapter 2, and then we go into increasingly greater detail on some hardware components in Chapter 6 and in the "Under the Hood" Technology in Focus feature. The Behind the Scenes chapters venture deeper into the realm of computing through in-depth explanations of how programming, networks, the Internet, and databases work. They are specifically designed to keep more experienced students engaged and to challenge them with interesting research assignments.

Throughout the years we have also developed a comprehensive multimedia program to reinforce the material taught in the text and to support both classroom lectures and distance learning:

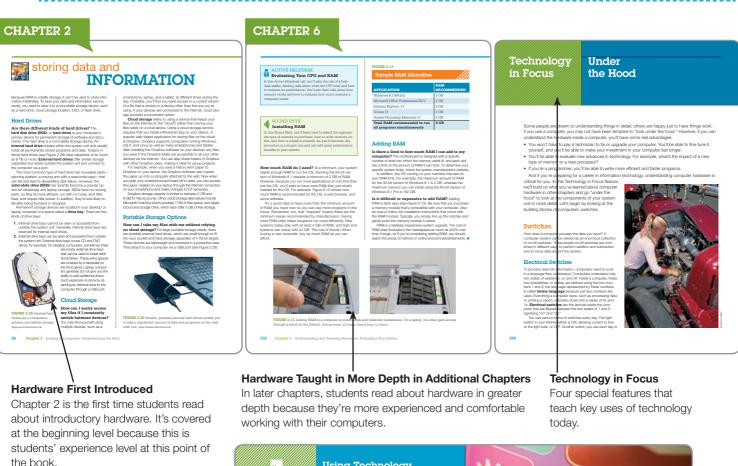
- The Helpdesk training content, created specifically for Technology in Action, enables students to take on the role of a helpdesk operator and work through common questions asked by computer users. These have been updated this edition to reflect the way in which users access help today.
- Exciting Sound Byte multimedia—fully updated and integrated with the text—expand student mastery of complex topics.
- The Tech Bytes Weekly updates deliver the latest technology news stories to you for use in your classroom. Each is accompanied by specific discussion topics and activities to expand on what is within the textbook materials.

This book is designed to reach the students of the twenty-first century and prepare them for the role they can take in their own community and the world. It has been an honor to work with you over the past 11 years to present and explain new technologies to students, and to show them the rapidly growing importance of technology in our world.

Visual Walk-Through

Topic Sequence

Concepts are covered in a progressive manner between chapters to mirror the typical student learning experience.



the book.

Multimedia Cues



How Cool Is This?

Highlights the latest and greatest websites, gadgets, and multimedia.



Student Textbook



Ethics in IT

Boxes examine the ethical dilemmas involved with technology.



Multiple Choice, True-False, and Critical Thinking

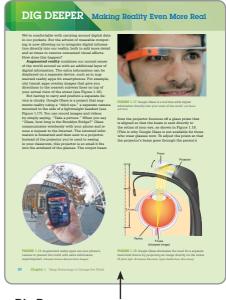




Trends in IT

Boxes explore hot topic

Boxes explore hot topics in computing.



Dig Deeper

Boxes cover technical topics in depth to challenge advanced students.

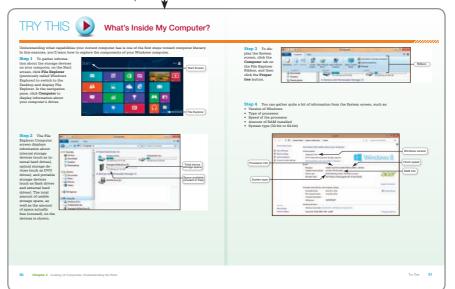


Help make the topics immediately — relevant to students' lives.

Try This

Hands-on activity found between Parts 1 and 2 of each chapter.



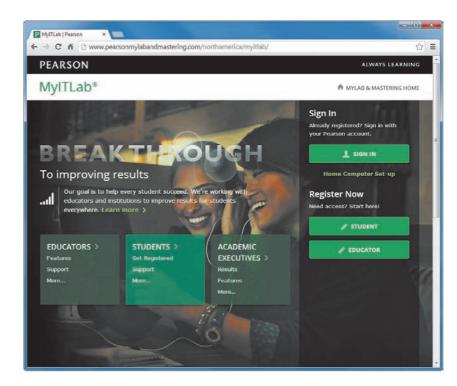


eleventh Big Signature 111 Signature 112 Sig

MyITLab and Companion Media

MyITLab for *Technology in Action* with the Enhanced eBook personalizes learning to help your students better prepare and learn—resulting in more dynamic experiences in the classroom and improved performance in the course. Specific features include:

- Adaptive Learning: A way to enable personalized learning at scale. Not every student learns the same way and at the same rate. MyITLab with Adaptive Learning continuously assesses student performance and activity in real time, and, using data and analytics, personalizes content to reinforce concepts that target each student's strengths and weaknesses.
 - NEW! Adaptive Dynamic Study Modules, created specifically for Technology in Action, 11th Edition, provide students with personalized review based on their strengths and weaknesses.



- A powerful homework and test manager: MyITLab lets you create, import, and manage online homework assignments, quizzes, and tests that are automatically graded. The bottom line: MyITLab means less time grading and more time teaching.
- Comprehensive online course content: Filled with a wealth of content that is tightly integrated with your textbook, MyITLab lets you easily add, remove, or modify existing instructional material. You can also add your own course materials to suit the needs of your students or department. In short, MyITLab lets you teach exactly as you'd like.
- Robust Gradebook tracking: The online Gradebook automatically tracks your students'
 results on tests, homework, and practice exercises and gives you control over managing
 results and calculating grades. And, it lets you measure and document your students'
 learning outcomes.
- Easily scalable and shareable content: MyITLab enables you to manage multiple class sections, and lets other instructors copy your settings so a standardized syllabus can be maintained across your department.

z eleventh

Companion Website

Includes an interactive study guide, online end-of-chapter material, additional Internet exercises, and much more.

The following media is available in MyITLab, and selected items are also on the companion website.

Note: To access the premium content, including Helpdesks, Sound Bytes, and Replay Videos from the companion site, students need to use the access code printed on the card in the front of the book.



pearsonhighered.com/techinaction

MyITLab
• Enhanced eBook: The
Enhanced eBook in MyITLab
provides a continuous digital
learning in a completely
interactive environment
that allows students to use
technology as they learn. They
don't have to sto p reading
to go find the activities such
as Helpdesks, Sound Bytes,
and Replay Videos—they just
click on them and immediately
experience the activity.

MyITLab • TechTown: This fully interactive scenario-based, simulation game lets students create

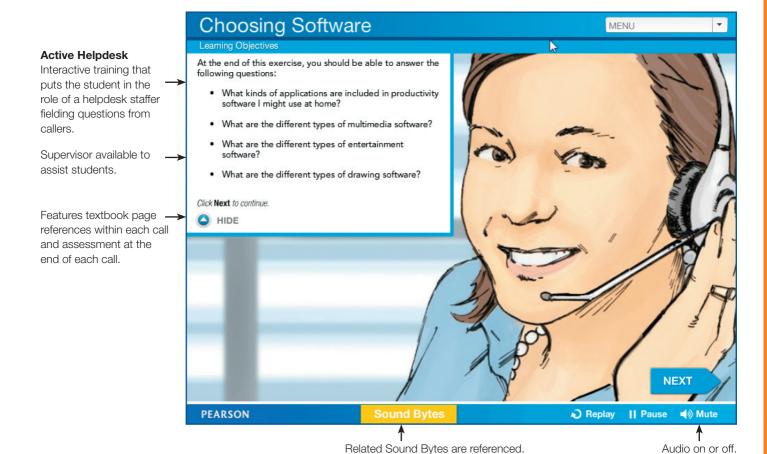
their own avatar and interact in a series of knowledge and puzzle-based scenarios. As they work and play, they explore the core topics of computer concepts—from what a computer is to software, hardware, networking, the Internet, social media, and more!

- MyITLab NEW! Adaptive Dynamic Study Modules, created specifically for *Technology in Action*, 11th Edition, provide students with personalized review based on their strengths and weaknesses
 - **Sound Bytes:** These multimedia lessons help demystify computer concepts with audio and video presentations. All of the Sound Bytes have been updated to provide timely and accurate information.
 - COMPLETELY UPDATED AND ENHANCED! Active Helpdesk Calls: These highly interactive, engaging activities now provide students with a realistic experience of how help is delivered via phone, live chat, FAQ searches, and so on. Students play the role of the staff answering technology questions using these various approaches.
 - A virtual supervisor provides support to the student throughout calls.
 - Assessment questions after each call provide instructors with a tool to gauge and track students' progress.
 - **UPDATED!** *Replay* **videos:** The *Replay* videos provide an author-narrated video review of each *Chapter Part* in an easy-to-use format students can view on their phones, tablets, or computers!
 - With Tech Bytes Weekly, every week is new! This weekly newsfeed provides two timely
 articles to save instructors the prep time required for adding interesting and relevant news
 items to their weekly lectures. Tech Bytes Weekly also features valuable links and other
 resources, including discussion questions and course activities.
 - **Jeopardy! Game and Crossword Puzzles:** These assets give students a fun way to challenge their knowledge.



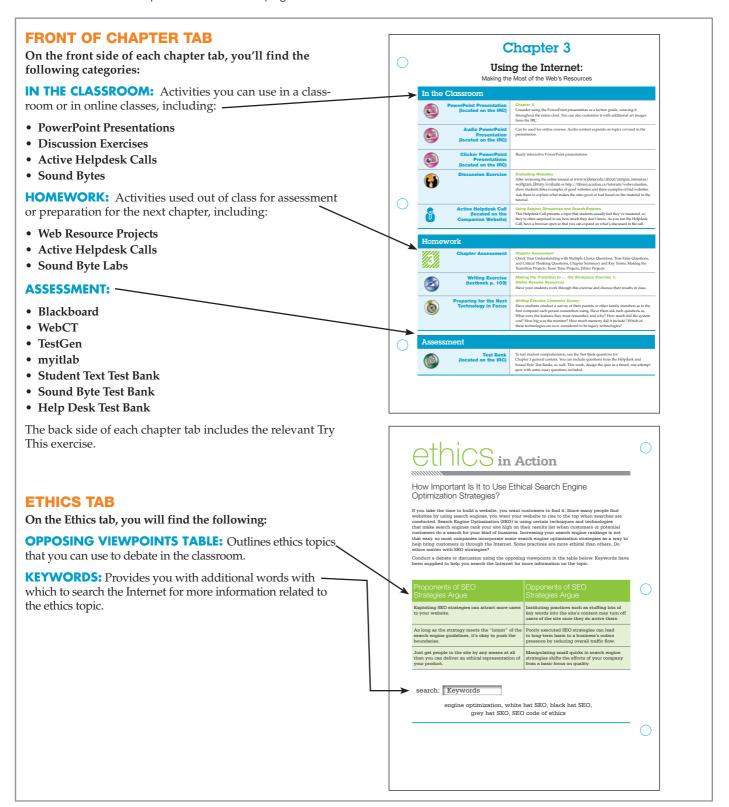
Used to turn transcript on





Annotated Instructor Edition

Provided with each chapter are two divider pages like the ones outlined below.



Instructor Resources

Instructor Resources

Online Instructor Resources Include:

- PowerPoint Presentations
- New Interactive Clicker PowerPoints*
- Student Text Test Bank
- Sound Byte Test Bank
- Help Desk Test Bank
- End of Chapter Answer Keys
- Rubrics

- Web Resources
- Image Library
- Sample Syllabi
- Additional Web Projects
- What's New in 11e
- Transition Guide
- TestGen

*NEW! Interactive, clicker PowerPoints allow faculty to obtain real-time responses to open-ended or critical thinking questions, determine which areas require further explanation, and then automatically group students for further discussion and problem solving.



Technology In Action Complete, 11/E Alan Evans Kendall Martin Mary Anne Poatsy

ISBN-10: 0133802965 ISBN-13: 9780133802962

Contact your local Pearson sales rep to learn more about the *Technology in Action* instructional system.



Using Technology to Change the World

How Will You Put Technology in Action?

Technology on the World Stage

OBJECTIVE

 How can becoming proficient with technology help you understand and participate in important issues in the world at large? (pp. 4–6)



How Will Technology Improve Your Life?

Technology at Home

OBJECTIVES

- 3. What does it mean to be computer literate? (pp. 14–15)
- 4. How does being computer literate make you a savvy computer user and consumer? (pp. 14–15)
- Sound Byte: Questions to Ask Before You Buy a Computer

Technology and Our Society

OBJECTIVE

How can knowledge of technology help you influence the direction our society takes? (pp. 8–10)



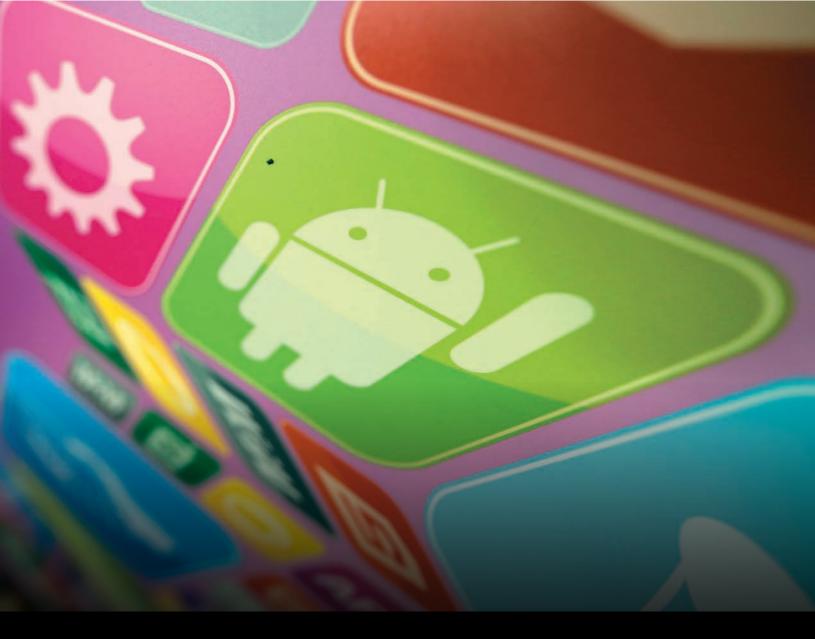
Technology and Your Career

OBJECTIVE

5. How can becoming computer literate help you in a career? (pp. 16–22)



(Hasloo Group Production Studio/Shutterstock; carlos castilla/Shutterstock winni/Shutterstock: Sergei Khakimullin/Shutterstock)



HOW COOLIS THIS?



Want to **make a difference with technology**? The good news is that it has never been easier. Technology is allowing more and more of us to become agents of change in our communities and in the world. For example, in London, over 20,000 school-age children are joining **Apps for Good**, a program that links students, educators, and local experts to guide students in designing and building apps to help solve problems they see around them. In the United States, the **Verizon Innovative App Challenge** offered schools across the United States prize money for student teams to design apps to address the needs of their communities. In Philadelphia, people met for a weekendlong civic hacking event called **Random Hacks of Kindness**. They created apps to keep track of lobbyists in city government, to map the location of murals in the city, and to help organize people to dig out fire hydrants after snowstorms. What kind of good can you do with technology? (Bloomberg/Getty Images; www.rhok.org)



How Will You Put Technology in Action?

Ask yourself: Why are you in this class? Maybe it's a requirement for your degree, or maybe you want to improve your computer skills. But let's step back and look at the bigger picture.

Technology today is not just a means for career advancement or merely a skill set needed to survive in society. It's a tool that enables us all to make an impact beyond our own lives. We've all seen the movies that dangle the dream in front of us of being the girl or guy who saves the world—and gets to drive a nice car while doing it! Whether it's *Transformers* or *Spider-Man*, we are drawn to heroes because we want our work and our lives to mean something and to benefit others.

Technology can be your ticket to doing just that, to influencing and participating in projects that will change the world. We'd like to ask you to think about how your talents and skills in technology will let you contribute on a larger scale, beyond the benefits they will bring to you personally.



technology on the WORLD STAGE

Recent political and global issues are showing that technology is accelerating change around the world and galvanizing groups of people in new ways. Let's look at a few examples.

Political Issues

Social Networking Tools. At the end of 2010, a series of revolutions took place across the Arab and North African regions fueled by social networking tools like Facebook and Twitter. The "Arab Spring" highlighted how **social networking** tools enable the gathering of groups of people to connect and exchange ideas, and they brought together people facing repression and censorship in many countries in the region.

In fact, politicians worldwide have begun to incorporate social networking as part of their political strategy (see Figure 1.1). In the United States, politicians like Barack Obama have Twitter and Facebook accounts that they use to communicate with their constituents. In Italy, Beppe Grillo drew the largest vote in a recent election for a single party using mainly Facebook and Twitter in place of television and newspaper ads. In India, the finance minister took his public discussion about budget not to the airwaves but to a Google+Hangout session. Yatterbox, a British social media website, follows the social media activities of members of the House of Commons, the Scottish Parliament, and the Northern Ireland Assembly. UK politicians post over two million social media updates a year.

An advantage of social media is that others can immediately connect and engage in a two-way conversation. During the debate in the British Parliament on the legalization of gay marriage, for example, lawmakers were leaving chambers to tweet updates. The public had a chance to try to influence how the vote went through real-time feedback using social media. Social networking tools are therefore providing a level of instant connection and information distribution that is reshaping the world. What can you do with social networking tools that will change the future of your community?



FIGURE 1.1 German Chancellor Angela Merkel is one of many politicians using a Google+ Hangout to reach out to her constituents. Has technology ushered in a new, more participatory style of democracy? (Steffen Kugler/picture-alliance /dpa/AP Images)

Crisis-Mapping Tool. Another example of the interaction of technology and society is the software tool Ushahidi. Following a disputed election in Kenya, violence broke out all over the country. Nairobi lawyer Ory Okolloh tried to get word of the violence out to the world through her blog, but she couldn't keep up with the volume of reports. But two programmers saw her request for help and in a few days created Ushahidi (Swahili for "testimony"). It is a crisismapping tool that collects information from e-mails, text messages, blog posts, and Twitter tweets and then maps them, instantly making the information publicly available. The developers then made Ushahidi a free platform anyone in the world can use (see Figure 1.2). So when earthquakes rocked Haiti, Ushahidi instantly told rescuers where injured people were located. When a tsunami brought Japan to the brink of a nuclear catastrophe, Ushahidi let anyone with a mobile phone find locations with clean water and food.

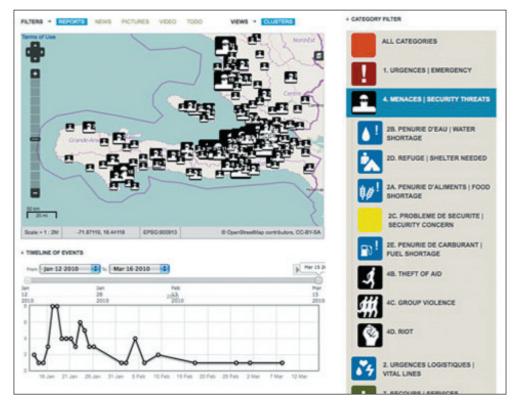


FIGURE 1.2 During a natural disaster in Haiti, Ushahidi crisis-mapping software helped identify areas of violence, helped people locate food and water, and directed rescuers to those in need. (Courtesy of Ushahidi)

Chile, Palestine, Somalia, and the Democratic Republic of Congo have all used this crisis-mapping software to save lives in times of political upheaval. In what other ways could technology help us face times of crisis?

Other Global Issues

Political crises are not the only arena in which technology is enabling global change.

Health Care. Infectious diseases account for about one-fifth of all deaths worldwide. Researchers say the odds of a flu pandemic occurring in the next century are nearly 100%. Could technology help us develop and deliver vaccines in a way that saves lives? With newer scientific visualization tools, scientists are developing antibodies for flu viruses and even HIV, viruses that are difficult to target because they continually change shape. Computationally intense modeling software is helping researchers increase the pace of vaccine production, saving lives.

Retinal prosthetics are another example of global health concerns being addressed with technology. Macular degeneration and retinitis pigmentosa are two diseases that destroy the retina; they account for the majority of blindness in developing nations. Sheila Nirenberg of Cornell University is working on a microchip that can replace the function of the retina, translating incoming light into the electrical pulses the brain

needs for vision. These biomedical chips could restore quality vision to the blind.

The Environment. What if every cell phone in the world had built-in atmospheric sensors? Then millions of points of air and water quality data from around the world could be constantly acquired. Tagged with geographical information, the data could alert scientists to new trends in our environment. And what if phone sensors could monitor for flu viruses? We could protect ourselves from pandemics by identifying outbreaks very early. Ideas like these are being explored by University of California—Los Angeles researcher Dr. Deborah Estrin, the director at the Center for Embedded Networked Sensing. Can you think of other ways you could use your cell phone to improve society?

The Digital Divide. There is a great gap in the levels of Internet access and the availability of technical tools in different regions of the world. The term coined for this difference in ease of access to technology is the **digital divide**. One danger of a digital divide is that it prevents us from using all the minds on the planet to solve the planet's problems. But this challenge created by technology is also being answered by technology.

The Next Einstein Initiative (NEI) is a plan to focus resources on the talented mathematical minds of Africa (see Figure 1.3). By expanding the African Institute for Mathematical Sciences (AIMS) across the continent, the future of Africa can be

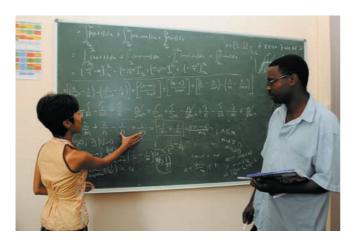


FIGURE 1.3 The Next Einstein Initiative is rallying the support of the world to identify mathematical genius. (AIMS -Next Einstein Initiative)

profoundly changed. Cambridge professor Neil Turok founded AIMS to bring together the brightest young minds across Africa with the best lecturers in the world. The NEI has won funding from Google's Project 10¹⁰⁰, an initiative to award \$10 million to a set of five projects selected by open public voting. By capturing the enthusiasm of the world with presentations distributed through TED (**ted.com**) and Project 10¹⁰⁰, there is now a push to create 15 additional AIMS centers across

Figure 1.4 shows additional examples of people putting technology into action to impact the world. How will you join

FIGURE 1.4

Technology in Action: Taking on Global Problems

PERSON/ ORGANIZATION	GLOBAL PROBLEM	TECHNOLOGY USED	ACTION	FIND OUT MORE
Peter Gabriel/ The Witness Project	Human rights abuses	Video cameras	Provides video documentation of human rights abuses; the project contributed to the arrest of warlords in the Democratic Republic of Congo for the recruitment of child soldiers	The Witness Project: witness.org
Johnny Lee/Google	The digital divide prevents many from taking advantage of modern learning devices like smartboards	Nintendo Wii remote and open source software	Enables users to create a smartboard for \$50; the smartboard can record and store lecture content and is touch sensitive	Johnny Lee's blog: procrastineering .blogspot.com
United Nations World Food Programme (WFP)	One in seven people in the world do not get enough food to eat	GIS (geographical information systems) and mobile devices	The WFP can analyze the location and need for food, positioning food where it will help the most	World Food Programme: wfp.org
Hod Lipson and Evan Malone/The Fab@Home Project	Cost and access barriers prevent people from hav- ing basic devices, gears, and parts	3-D printers and open source software	Printers enable users to fabricate 3-D objects such as electrical parts	Fab@Home: fabathome.org
Massachusetts Institute of Technology (MIT) Center for Future Civic Media	Disposal of so many display devices into landfills	Software that allows multiple displays to con- nect and be reused	The software enables users to create one huge display device from a set of smaller units, thereby keeping monitors out of landfills	Junkyard Jumbotron: jumbotron.media .mit.edu

ethics in IT

The Digital Divide and the Mobile Bridge



FIGURE 1.5 Can we bridge the digital divide through mobile devices? Should we? (EIGHTFISH/Alamy)

The digital divide, the gap between those with easy access to technology and those with little to no access (see Figure 1.5), is a problem that leads to complex social issues. For those who lack access to the Internet and computers, it is difficult to develop computer skills, which are very often critical to future success. Less familiarity with the Internet can also lead to a lower level of active, engaged citizenship. So how should we attack the problem of the digital divide in the United States?

Recent studies from the University of Michigan show that without Internet access at home, teens from low-income households (family income under \$30,000 a year) are more likely than their wealthier counterparts to use their cell phones to go online. So the widening penetration of cell phones might be the answer to ending the digital divide. Or is it?

Going online using a cell phone plan is the most expensive of all options, and data transfer speeds are often slow. So teens with the least money are likely paying the most to get the slowest online experience. And they are more likely paying for it themselves, as opposed to teens from wealthier households in which, according to the same University of Michigan study, the teens are more likely to be on family plans paid for by someone else.

In addition, teen cell phone usage is limited to managing online social networks, playing games, or listening to music. Computer tasks and skills that could lead to economic advancement, like filling out job applications or running a business, are not yet handled easily on mobile devices. So by not having free Internet access available, is our society placing those groups least able to afford access at an unfair disadvantage?

Will the increasing penetration of smartphones and faster cellular Internet access eliminate the digital divide in the United States? Should our government intervene and make sure there is sufficient free Internet access for all? Is it ethical to deprive the poorer segment of our society of a needed commodity? Answering challenging questions like these is part of being an informed citizen.



technology and **OUR SOCIETY**

Technology is also allowing us to redefine very fundamental parts of our social makeup—how we think, how we connect with each other, and how we purchase and consume products.

Technology Impacts How We Think

What We Think About. What do you think about in your free time? In the late twentieth century, a common trend was to think about what to buy next—or perhaps what to watch or listen to next. Information and products were being served up at an amazing rate, and the pattern of consumption became a habit. As more and more web applications began to appear that allowed each individual to become a "creator" of the web, a new kind of Internet came into being. It was nicknamed Web 2.0, and it had a set of new features and functionality that allowed users to contribute content easily and to be easily connected to each other. Now everyone could collaborate internationally at the click of a mouse.

Web 2.0 has fostered a dramatic shift across the world from simply consuming to having the ability to volunteer and collaborate on projects. In his book *Cognitive Surplus: Creativity and Generosity in a Connected Age*, author Clay Shirky created the term **cognitive surplus** to mean the combination of leisure time and the tools to be creative. The world's population has an estimated one trillion hours a year of free time. When coupled with the available media tools and the easy connectivity of Web 2.0, and with generosity and a need to

share, projects like Ushahidi and the Witness Project (see Figure 1.4) emerge.

But why would anyone bother to work on projects like these in their free time? Modern theories of motivation show that what pushes people to apply their free time in altruistic causes, for no money, is the excitement of autonomy, mastery, and purpose (see Figure 1.6):

- Autonomy: the freedom to work without constant direction and control.
- **Mastery:** the feeling of confidence and excitement from seeing your own skills progress.
- Purpose: the understanding that you are working for something larger than yourself.

Together, these three factors play into how we are fundamentally wired and can produce incredibly motivated behavior. The combination of motivation, technology, and a cognitive surplus is leading to powerful projects that are changing the world.

Technology Impacts How We Connect

Connecting Through Music. In many societies, people connect intimately in gatherings and local celebrations through shared experiences. Technology like classical composer and conductor Eric Whitacre's Virtual Choir has added breadth to this aspect of our lives. Whitacre began the idea of a virtual choir by posting to YouTube a video of himself conducting

one of his works, "Lux Aurumque." The idea was that listeners would follow his lead and, as they heard the piano track, each would record their part of the piece as either a soprano, an alto, a tenor, or a bass. The submitted videos were edited together, the audio was aligned, and the first piece from the Virtual Choir was released, with 50 recorded voices. A blog connects the members of the choir and builds a real sense of community between members. A glance at the Virtual Choir Map (ericwhitacre.com/the -virtual-choir/map) shows the physical location of each voice (see Figure 1.7).

Connecting Through Business. One of the most profound ways we can connect with each other is to support other people's dreams.



FIGURE 1.6 Our understanding of human motivation can play a role in our use of technology to impact society.



FIGURE 1.7 The Virtual Choir 4 performance of "Fly to Paradise" included over 5,900 singers from 101 countries. (Eric Whitcare's Virtual Choir 4 - Fly to Paradise. Courtesy of Music Productions, Ltd.)

Kickstarter (kickstarter.com) helps us connect in this way by allowing people to post their ideas for community projects, games, and inventions and to ask for funding directly. Donors are given rewards for different levels of pledges, such as a signed edition of a book or a special color of a product. This style of generating capital to start a business is known as **crowdfunding**, asking for small donations from a large number of people, often using the Internet.

Technology Impacts How We Consume

Technology is changing all aspects of how we purchase and consume goods—from strategies for convincing you to purchase a certain product to the mechanics of how you buy and own things.



Marketing. New strategies in marketing are counting on the fact that most people have a cell phone with a camera and Internet access. A technology called **QR (quick response)** codes lets any piece of print host a link to

online information and video content. From your smartphone, simply run your QR app and hold the phone near the QR image anywhere you see it—like the one you see here and on page 3 page of this chapter. Your phone scans the QR image and then takes you to a website, video, schedule, or Facebook page for more information about the product.

Studies show 82% of shoppers go to the Internet on their cell phone before they make a purchase. They are often using so-called location-aware price comparison tools. Apps like ShopSavvy and RedLaser scan the bar code of the item and then compare prices with those of nearby stores and with the

best prices available online. Techy shoppers can then get "mobile coupons" (or *mobicoupons*) delivered to their cell phones thanks to sites like Zavers and Cellfire. The future promises specialized coupons created just for you based on your location and past buying preferences.

Marketers also have to be aware of the phenomenon of **crowdsourcing**—checking in with the voice of the crowd. Consumers are using apps like MobileVoice to check people's verdicts on the quality of items. Forward-thinking companies are using this input to improve their products and services. AT&T, for example, has an app that lets customers report locations of coverage gaps.

Access Versus Ownership. Even the idea of ownership is evolving thanks to new technologies. Items like cars and bikes can become "subscriptions" instead of large one-time purchases. For example, Zipcar allows hundreds of thousands of people to use shared cars, and Call a Bike is a popular bike-renting program in Germany. With Zipcar, a phone call or online reservation activates your personal Zipcard. This card allows you to automatically open the door of the car you have reserved, and away you drive. GPS technology is used to track where the car is, whether it has been dropped off at the right location, and how far it has been driven. In Germany, racks of Call a Bikes are located at major street corners in large cities. Simply call the phone number printed on the bike and it texts you a code to unlock the bike. When you're done riding the bike, simply relock it and you're billed automatically. The New York City version of this program, Citi Bike, saw riders cover over 700,000 miles in the first three weeks of the program (see Figure 1.8).

These subscription-style business models are spreading now to smaller goods. Swap.com helps people trade